



Frees Spirit

61 Years of Service

The official corporate communication newsletter of Frees, Inc.

From the President . . .



As I collect my thoughts for this issue's "Message From the President" I am bursting over with more exciting news than there is space to share. The winds of change have blown so favorably upon

Frees and we can not over express our gratitude to our faithful employees who have been very instrumental in Frees ending the first six months through March with a record year of sales and a return to normalized profits.

Following these six months is the month of April, which we are excited to say, is a record setting month for Frees in every category.

Our field superintendents have performed exceedingly well, our shop crews have manufactured our products with precision and profitability and most important our management team headed by Russ Hoppe as VP of Operations and David Steen as VP of Engineering and Estimating have just performed superbly.

Keenan Jennings moved into a role from the engineering and estimating department to sales last October and has certainly made a quick name for himself with our customers and has a

tremendous amount of success in his selling effort. Thanks very much to Keenan.

On a personal note Margaret and I have celebrated the birth of our fifth grandchild. We now have one girl and four boys and are enjoying them immensely.

On the customer front Margaret and I just finished a two-week tour through the mid-west and the north central part of the United States visiting customers and future clients.

Words will not express our sincere gratitude for the kind comments and the kind welcome that we received from our customers during our visit. We will be highlighting several of these customers in this and in the next issue of the Frees' Spirit.

You will also notice in this issue that we have closed out the longstanding litigation concerning the protection of our intellectual property rights and trade secrets to our system settling over three years of intense and expensive litigation. We look forward to supporting our licensee in every way possible.

We hope that each of you have a warm and prosperous summer and new year and again to fulfill our goal we want to be the most referable provider of your needs and thus we say thank you very much for your patronage.

Most Sincerely,
Ronnie Free

Congratulations!

Congratulations to the following companies for achieving the Industry Styrene Exposure of less than 50 ppm TWA!

Regulator
Riviera
Crownline
RallyTime

ACMA Gives Guidelines For Composite Manufacturers and Dust Explosions Hazards

In April of 2008, ACMA posted guidelines for composite manufacturers and dust explosion hazards. In the article it sites some helpful websites from OSHA and NFPA. It also lists Frees, Inc. as a supplier that may be able to provide products or services related to managing combustible dust hazards. **For more information on this important subject please contact Ronnie Free or Russ Hoppe at Ronnief@freesinc.com or Russ@freesinc.com.**

You can also check out the following websites listed by ACMA.

<http://www.osha.gov/dsg/combustibledust/index.html> or

<http://www.nfpa.org/aboutthecodes/AboutTheCodes.asp?DocNum=654>

Sign-Up Now!

If you are interested in receiving **Word For You Today**, a quarterly devotional booklet furnished by Frees, please sign up at info@freesinc.com.

FREES' VALUED CUSTOMERS

Four Winns "Frees Directed Air Flow System"™

We designed and installed Lamination/Gel Coat Ventilation and Grinding Booth Systems in the Four Winns' facility in Cadillac, Michigan. The systems installed will utilize "Frees Directed Air Flow System"™ technology to manage the styrene containment and fume removal for the fiberglass production process. The styrene fume removal, employee protection and OSHA exposure compliance was accomplished with the fabrication designed specifically for this application and process.



Frees also implemented the DDC Controls for energy savings, operational control and monitoring purposes. These controls allow for the optimum ventilation equipment selection to minimize the total exhaust insuring OSHA compliance.

It was a pleasure working with Rick Videan, Joe Perrin, Krista Haapala and every employee at Four Winns. As we visited the plant it was so refreshing to see how happy each employee was doing his or her job. Thank you for the great opportunity!



Shoveling snow off the roof made the job at Four Winns more interesting!

Crownline Boats of West Frankfort, Illinois has recently



completed a plant renovation with the driving force behind the renovation focusing on energy conservation. It took several years of working with Crownline's management and production personnel to develop a design that suits their specific needs. The renovation upgraded the existing ventilation to utilize state of the art DDC controls, which now runs equipment only when needed. This renovation was done without adding a single piece of ventilation equipment. The new upgraded ventilation system keeps personnel within the OSHA required styrene PPM limits and saves a tremendous amount of energy both in gas and electricity. Through great cooperation with the Crownline maintenance personnel this renovation was performed without any loss of production. The DDC system not only saves energy but also assists in trouble shooting equipment by remote access either by Crownline employees or Frees personnel.



A1 Fiberglass chose Frees Inc. as their dust specialists!!! Frees installed the Dust-Free System™ at A1's Montezuma, Iowa facility. The new booth measures 30ft wide and 50ft. long and has two 12ftx12ft

Roll-Seal doors and a DX mechanical cooling system. Frees also installed a new Replacement Air Unit with a FreeCool™ Evap to maintain building temperature.



The unit re-circulates air to maintain proper building pressure.

A1, whose primary facility is in Hastings, NE has developed a "one-stop-shop process", giving you a

comprehensive solution from concept to final

product. Offering: Design, Drafting, Manufacturing, Assembly, Painting, Packaging, and Shipping. To find out more about A1 Fiberglass visit www.a1fiberglass.com.



PRESS RELEASE

Let Them Eat Cake!



About twenty five years ago we started celebrating each Frees, Inc. employee by baking their favorite cake on their birthday. I have had the privilege of getting to know each employee very well, know about their family, their likes and dislikes. One of the greatest birthdays was on April 11, 2008. Mark Almond was in Cadillac, Michigan working on the job for Four Winns Boat Company. I started thinking how I could bake and get Mark's favorite cake to Michigan. Frees is not only blessed to have the best employees in the world but we also have the best customers in the world. I spoke with Rick Videan with Four Winns, mentioned the birthday and with his gracious manner, Rick said, "let me connect you with Wendy in my office and tell her what you want." Wendy was able to tell us the perfect bakery and she would be glad to pick it up and have it there for April 11. That afternoon Mark called and said "thank you so much". Rich Videan and Joe Perrin had taken the cake to Mark on the job and served to each person working. I feel so blessed to get to know each employee and appreciate the job they do for Frees. Thanks Mark for the great job you always do.

Margaret Free

Frees, Inc. (of Shreveport, LA) is pleased to announce that it has settled its litigation with Southeast Building Solutions, Inc. (**Ventilation Solutions**) (of Oak Ridge, TN). That litigation started several years ago when Frees filed suit to protect its proprietary rights to its Frees Directed Air Flow Systems™ and Dust-Free Systems™, which are ventilation systems developed by Frees to meet the special needs of the fiberglass-reinforced products industry.

Pursuant to the settlement, Southeast has agreed to, purchase a license, pay royalties and other consideration to Frees, Inc for a period of 20 years.

Ronnie Free, President of Frees, stated "We are pleased to have this litigation successfully resolved, and we will endeavor to assist Southeast in continuing to offer the Frees' technology in accordance with the terms of the license we have granted to Southeast." Both Frees and Southeast will continue to offer, in a competitive manner, the Frees Directed Air Flow Systems and Dust-Free Systems."

FREES' VALUED PEOPLE

Frees could not exist without its loyal employees. This issue we would like to single out just a few and point out their contributions.

David Steen - VP Engineering Loyal and Faithful

David Steen came to Frees in March of 1978 and has been a loyal and faithful employee. Frees, Inc. has worked in more than forty states plus Canada, Mexico and Australia. This could never have been accomplished without David Steen. He has worked in almost every plant Frees has worked in. He is truly one of those people that will attempt to do anything he is asked with such a willing spirit. People like David don't come along your path everyday. Thank you David for always being where you are needed.

Keenan Jennings - Sales Seeing the qualities in others

Keenan Jennings began working with the Frees team three and a half years ago. When he first joined the team he began doing Auto CAD in the engineering department. He worked hard to learn what Frees, Inc. actually did. When we invited Keenan to go to the IBEX and ACMA trade shows, we realized Keenan had a great deal of knowledge of what we did and met our customers with excitement. At that time we asked if he would like the opportunity to join the sales team. Keenan was excited to do this and has done a great job in sales. Keep up the good work Keenan!

Russ Hoppe - VP Operations Detailed and Deliberate

Russ Hoppe came to Frees in August of 2005. He has a strong background in building automation and controls. He is also very detail oriented and likes to look at projects from every angle. He can see the big picture and the little details. He has now assumed much of the day to day running of the Frees, Inc. corporation. Juggling all the pieces is not always an easy task but he enjoys a challenge. Russ is looking forward to Frees having a bright and productive future. Russ thanks for all your leadership and organizational skills!

Protecting Your Investment...

Having your **Dust Free™**, **Free Cool™** or **Frees Directed Air Flow System™** inspected and serviced on a regular basis protects your investment and avoids potential failures that can adversely affect production.

A Tune-up from **Frees Inc.** will allow us to identify and correct minor problems associated with your operation **before** costly failures occur. Implementing a Service Agreement gives you the benefit of predetermined costs with no additional charges for mileage or travel time. Your maintenance is planned more effectively and can be customized to meet tight operating budgets.

Remember, a **Frees Tune-Up** can:

- Cut down on repairs
- Reduce fuel costs
- Extend the life of your equipment

Call **Frees, Inc.** at **1-800-978-3733** and schedule your tune-up today. For more service tips and company updates please check our website www.freesinc.com.



P.O. Box 3447
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1-800-978-FREE(3733)
www.freesinc.com

The Importance of Changing Filters

Filters are an integral part of your **Frees Directed Air Flow System™**. Regular replacement of these filters helps insure that your system is performing as it was designed, and continues to operate efficiently.

In gel coat and lamination areas, the 2' x 2' Frees disposable polyester filter media has been selected specifically for that purpose.



The failure to change the filters in a timely manner can negatively impact the ventilation of the work zone and the exposure of your workers to unacceptable levels of styrene. In some cases, these filters should be replaced on a daily basis. In others, less frequent

changes are sufficient. We encourage you to put a program in place that insures your filters are changed on a regular basis, and that is appropriate for your production levels.

To purchase replacement filters that meet original equipment specifications, please call Cindy Wilson in our office at 800-978-3733, Extension 3010.

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