

## IT'S TRADESHOW TIME!

Please come visit us at our booth in the two major industry trade shows in September and October. We'd love the opportunity to thank you in person for your business, and find out how Frees can assist you in the coming year.



# IBEX 2005

**American Composites Manufacturers Assn.**  
Columbus, Ohio  
September 28th-30th  
**BOOTH #439**

**The International BoatBuilders' Exhibition & Conference**  
Miami Beach, Florida  
October 19th-21st  
**BOOTH #2019**

If you would like a complimentary pass to EITHER or BOTH - please contact Cherie Rogers [cherier@freesinc.com](mailto:cherier@freesinc.com) or call our office at 318-424-2654.

## Protecting Your Investment...

Having your **Dust Free™**, **Free Cool™** or **Frees Directed Air Flow System™** inspected and serviced on a regular basis protects your investment and avoids potential failures that can adversely affect production.

A Tune-up from **Frees Inc.** will allow us to identify and correct minor problems associated with your operation **before** costly failures occur. Implementing a Service Agreement gives you the benefit of predetermined costs with no additional charges for mileage or travel time. Your maintenance is planned more effectively and can be customized to meet tight operating budgets.

Remember, a **Frees Tune-Up** can:

- Cut down on repairs
- Reduce fuel costs
- Extend the life of your equipment

Call **Rex Redwine** at 1-800-978-3733 ext 3009 and schedule your tune-up today. For more service tips and company updates please check our website [www.freesinc.com](http://www.freesinc.com).

# Frees Spirit

The official corporate communication newsletter of Frees, Inc.



## Janicki Industries Brings New Building Online...



Caption here

the operating parameters and equipment status data via a simple Web browser on their desktop computers, and can also review stored information about temperature and

humidity over time. foot facility will house corporate offices, research and development, and manufacturing. It will increase employment and will have the capacity to increase production by 70%, while leaving room for Correct Craft to grow in the future.

**Rod Anthony**, Frees COO, worked closely with Kelsey Construction, Hunton Brady Architects and CHP Associates on the project design team. Frees systems installed will include **Frees Directed Air Flow™** ventilation and **FreeCool™** evaporative cooling systems in the Gel Coat and Lamination areas, **DustFree™** systems for the grinding booths, as well as thermally controlled and ventilated Resin Storage Rooms.

When asked to comment, **Terry McNew**, new President and CEO of **Correct Craft** said "**Frees** has been a key partner for us as we develop ventilation systems for our new facility. I've been extremely pleased with their ability to interpret our needs into a final solution that will support our new operations".

Celebrating 80 years of excellence in the marine industry, Correct Craft is a family-owned, Florida-based company, known for leading the industry in technology and innovative hull designs.

As we go to press, the finishing touches are being put on Janicki Industries' new building at their main site in Sedro-Woolley, Washington. Janicki is a world leader in the production of milled patterns, molds and plugs for the marine and aerospace industries.

humidity over time.

This marks the third Janicki building with a Frees system, with the other two having **Frees Directed Air Flow™** ventilation systems as well as **Dust Free™** systems. Frees is proud to be a part of Janicki's design and construction team on this impressive new facility. Congratulations!

The building, equipped with **Frees Dust Free™** ventilation and dust control system, houses their fourth 5-axis milling machine, custom designed by Janicki. Designed for large-scale tooling projects, the mill has a working envelope of 58' by 14'.

Frees applied its state-of-the-art direct digital **TEAMS DDC** controls as an integral part of this uniquely designed facility. Equipment being controlled includes a boiler, along with the usual air moving and tempering equipment, providing for accurate control of temperature and humidity in this precise production environment. Operating and management personnel have access to all



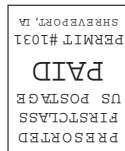
### Correct Craft Selects Frees for New Facility

Frees is extremely proud to have been selected as a design partner and mechanical/ventilation system contractor for Correct Craft's new International Headquarters. This new 216,000 square-

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Since 1947



## Message from the president



Ronnie P. Free, President

There is an old expression that goes, "Time Flies When You Are Having Fun" and my how this year has flown by. We have had a great year at Frees, Inc. and we have had fun.

As we look forward to beginning our new year on October 1st for 2005-2006, we are extremely excited. Our operating staff has a plan of 23% growth for this year based on our current backlog and future committed projects. This will truly be another continued successful year for Frees, Inc. For that we are very thankful and recognize that these exciting times are no accident.

To quote King George VI, "The highest of distinction is service to others", marks the true spirit of American Christian heritage. Once again, our country has rallied beyond expectations in a time of need. This makes me proud to be an American and proud of the leadership of our country. I hope that you will join with us as we continue to remain sensitive to our role in serving others. One of the greatest strengths that a company can be built upon is servant leadership.



In this newsletter you will see many new and exciting introductions by the Frees' team, some additions to that team, as well as a solid representation of our integrity and commitment to serving our customers in 2005/2006.

In closing, I would like to share a photo of a plaque that proudly hangs in our lobby and continuously reminds us of our commitment.

Sincerely,

Ronnie Free

## Texas Pair Joins FREES as VPs



### Russ Hoppe VP, Operations

Russ was born and raised in St. Louis, but has called Dallas home for the last 20 years. Russ and his wife, Karen, have one daughter, Nicole, who is married and now lives in Rock Island, IL.

Russ spent the last 17 years working in building automation and controls. While there, he was involved with major projects such as the University of Miami, CitiCorp, and the Opryland Hotel (Gaylord) in Nashville. He led his company's effort to obtain ISO certification of branch contracting offices. He also counts another 13 years in various HVAC related businesses in his total work experience.

Russ' responsibilities include all operations, field installation, shop and service. We are confident that his 30 years of knowledge and experience will be extremely valuable to Frees. Away from work, Russ enjoys doing research on genealogy and Civil War history.



### Ken Logsdon, VP Sales/Marketing

Ken was born, raised and educated in Central Illinois. A graduate of Bradley University, his work experience includes nine years in mechanical equipment sales (pumps, boilers, fans and air distribution), and four years as a principal in a computer software marketing firm. In 1988 he returned to his roots in the HVAC industry, and began a seventeen year career in controls contracting, sales and sales management.

As the new VP of Sales and Marketing for Frees Inc., Ken will be working directly with customers regarding new facilities, facility expansions, retrofits and upgrades - particularly the use of DDC controls to automate ventilation and temperature control systems for better energy efficiency. He will be responsible for marketing, advertising, trade shows, our website as well as other customer communications.

Ken and wife Kate, have three sons living at home; Kyle, Zack and Nick, all of who will remain in Plano until the school year is over. Ken is looking forward to moving everyone to Shreveport next summer.

## Employee news and information

### Happy Birthday to:

Terry Bracey 5/19  
Ronnie Free 5/23  
Rod Anthony 7/1  
Juanita Jackson 7/17  
Russ Hoppe 8/4  
Keenan Jennings 8/23

### Congrats to...



Tracker Marine - Miami, OK



Fountain PowerBoats



Regal Marine:  
Orlando-Small Parts, Valdosta  
and to Trinity Marine

For Achieving the

**INDUSTRY STYRENE EXPOSURE  
LEVEL OF 50ppm or LESS!**

## Frees Inks Agreement to Market Powerfoil™ Fans to Composites Industry

Known by a slightly more descriptive name, we prefer to use the term "BAF" fans when talking about this exciting new technology. The Powerfoil™ represents the greatest improvement yet in high-volume/low-speed fans. Incredibly efficient, the Powerfoil destratifies air in the winter to substantially lower heating bills 25% or more. In the summer, speeding up the Powerfoil™ fans can produce up to 334,000 CFM to lower the effective temperature in assembly areas, mold prep, and warehouse/storage areas.

The company reports that in one 400,000 square foot manufacturing facility, fourteen BAF fans replaced 200 individual box and pedestal fans being used for cooling in the plant's manufacturing area workstations. Assuming the individual fans were at least ½ horsepower each (200 HP total) the fourteen fans installed had 1½ horsepower motors (21 HP total).



## Regal Marine - Valdosta, GA gets affordable cooling in Assembly Area

Do you think cooling a large assembly area in a boat plant is too expensive? Perhaps it is time to think again. Frees has installed a combination of BAF fans and air conditioning at Regal's Valdosta plant. The unique design of the BAF fans cause a thorough "turn over" of the air in the large open areas of the plant, resulting in very even temperatures throughout. In addition to the actual cooling being done, the air movement across the employees skin provides additional "effective" cooling due to the evaporative effect. This affordable method to provide a more comfortable and productive environment in the workspace has generated many positive comments from employees, and is one more way that Regal shows its appreciation to their loyal workforce.

## Chaparral Boats, Inc. "Ranks Highest in Customer Satisfaction by J.D.Power and Associates"

Frees congratulates Chaparral Boats, Inc on being presented with the "Highest in Customer Satisfaction with Small runabouts (16-19)" award by J.D. Power and Associates.

Richard A. Hubbell, Marine Products Corporation's Chief Executive Officer stated, "This honor is significant because it is a reflection of those who purchase

If the pedestal fans were ¾ HP each, as is commonly found, the total original horsepower used would have been 300 HP. Lower electrical cost? You get the idea.

This warm climate installation also realized an unexpected benefit when unseasonably cool temperatures hit the area... The operation of the fans brought warm air down from the ceiling, warming the area and eliminated many "cold spots" in the unheated facility.

Read on to see how Frees has successfully applied this to a facility just like yours.



## Regal Marine - Valdosta, GA gets affordable cooling in Assembly Area



## Crownline builds 50,000th

Frees also congratulates Crownline Boats, Inc. on the important milestone of the production of its 50,000th boat on Friday, April 1, 2005.

2005 also marks the celebration of Crownline's 15 Year Anniversary. Well known for their innovative designs, the sleek sports car styling and lustrous gelcoat of their new 260 LS bowrider will definitely grab your attention.

Crownline attributes it's great success to outstanding employees, dealer partners and loyal, confident customers who continue to choose and promote Crownline as their boat of choice!

award, along with our awards for product excellence and boat of the year, proves our commitment to excellence in producing quality products and providing customer satisfaction."

Excerpt from CompositesWeek News, [www.e-composites.com](http://www.e-composites.com)

our boats, as well as those who purchase the boats of our competitors. We are pleased to have been recognized by J.D. Power and Associates; it is a true representation of the voice of the consumer."

James A. Lane, Jr., President of Chaparral Boats and Executive VP of Marine Products commented, "This prestigious